

ITB 25-001 Athletic Broadcast Productions

Tourbeau Sports Group **AWARD**

ATTACHMENT C

AUSTIN PEAY STATE UNIVERSITY
ITB 25-001
BROADCAST PRODUCTION - ATHLETICS

Description	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Football (as described in attachment A, price per broadcast)	\$5,500 x 7 (\$38,500)	\$5,500 x (TBD on #)	\$5,500 x (TBD on #)	\$5,500 x (TBD on #)	\$5,500 x (TBD on #)	\$27,500 x # of games in season
Basketball (as described in attachment A, price per broadcast)	\$3,850 x 33 (\$127,250)	\$3,850 x (TBD on #)	\$3,850 x (TBD on #)	\$3,850 x (TBD on #)	\$3,850 x (TBD on #)	\$19,250 x # of games in season
Women's Volleyball (as described in attachment A, price per broadcast)	\$3,300 x 10 (\$33,000)	\$3,300 x (TBD on #)	\$3,300 x (TBD on #)	\$3,300 x (TBD on #)	\$3,300 x (TBD on #)	\$16,500 x # of games in season
Women's Soccer (as described in attachment A, price per broadcast)	\$2,750 x 12 (\$33,000)	\$2,750 x (TBD on #)	\$2,750 x (TBD on #)	\$2,750 x (TBD on #)	\$2,750 x (TBD on #)	\$13,750 x # of games in season
Women's Soccer (4-camera option, price per broadcast)	\$3,250 x 12 (\$39,000)	\$3,250 x (TBD on #)	\$3,250 x (TBD on #)	\$3,250 x (TBD on #)	\$3,250 x (TBD on #)	\$3,250 x (TBD on #)
Baseball (as described in attachment A, price per broadcast)	\$2,850 x 25 (\$71,250)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$14,250 x # of games in season
Baseball (4-camera option, price per broadcast)	\$3,500 x 25 (\$87,500)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$17,500 x # of games in season
Softball (as described in attachment A, price per broadcast)	\$2,850 x 25 (\$71,250)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$14,250 x # of games in season
Softball (4-camera option, price per broadcast)	\$3,500 x 25 (\$87,500)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$17,500 x # of games in season
Lacrosse (as described in attachment A, price per broadcast)	\$2,850 x 6 (\$17,100)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$2,850 x (TBD on #)	\$14,250 x # of games in season
Lacrosse (4-camera option, price per broadcast)	\$3,500 x 6 (\$21,000)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$3,500 x (TBD on #)	\$17,500 x # of games in season
Tennis/Beach Volleyball (as described in attachment A, price per broadcast)	\$3,000 x 6 (\$18,000)	\$3,000 x (TBD on #)	\$3,000 x (TBD on #)	\$3,000 x (TBD on #)	\$3,000 x (TBD on #)	\$15,000 x # of games in season
Track & Field (as described in attachment A, price per broadcast)	\$3,000 x 6 (\$18,000)	\$3,000 x (TBD on #)	\$3,000 x (TBD on #)	\$3,000 x (TBD on #)	\$3,000 x (TBD on #)	\$18,000 x # of games in season

Note 1 - All games are for regular season, when a ASUN or National Tournament game broadcast - please see quote for minor changes
 Note 2 - Reminder that all Baseball and/or Softball games are subject to a Doubleheader Discount as shown in quote, this was based # every game as a single
 Note 3 - Lacrosse, Beach VB, TSF and Tennis - we quoted off 6 'home contests' as a number, since no # of games were stated. Please see quote for details

FLOODStream LLC

ATTACHMENT C

AUSTIN PEAY STATE UNIVERSITY
 ITB 25-001
 BROADCAST PRODUCTION - ATHLETICS

Description	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Football (as described in attachment A, price per broadcast)	\$14,811	\$14,811	\$14,070	\$13,922	\$13,774	
Basketball (as described in attachment A, price per broadcast)	\$12,945	\$12,945	\$12,297	\$12,168	\$12,038	
Women's Volleyball (as described in attachment A, price per broadcast)	\$11,672	\$11,672	\$11,088	\$10,971	\$10,854	
Women's Soccer (as described in attachment A, price per broadcast)	\$9,862	\$9,862	\$9,369	\$9,270	\$9,171	
Women's Soccer (4-camera option, price per broadcast)	\$12,945	\$12,945	\$12,298	\$12,168	\$12,038	
Baseball (as described in attachment A, price per broadcast)	\$10,228	\$10,228	\$9,716	\$9,614	\$9,512	
Baseball (4-camera option, price per broadcast)	\$13,165	\$13,165	\$12,507	\$12,375	\$12,243	
Softball (as described in attachment A, price per broadcast)	\$10,228	\$10,228	\$9,716	\$9,614	\$9,512	
Softball (4-camera option, price per broadcast)	\$13,165	\$13,165	\$12,507	\$12,375	\$12,243	
Lacrosse (as described in attachment A, price per broadcast)	\$9,862	\$9,862	\$9,368	\$9,270	\$9,171	
Lacrosse (4-camera option, price per broadcast)	\$12,945	\$12,945	\$12,298	\$12,168	\$12,038	
Tennis/Beach Volleyball (as described in attachment A, price per broadcast)	\$8,511	\$8,511	\$8,085	\$8,000	\$7,915	
Track & Field (as described in attachment A, price per broadcast)	\$10,228	\$10,228	\$9,716	\$9,614	\$9,512	

GameTime

July 10, 2027

COST PER GAME						
SPORT	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	TOTAL
Football	\$23,992.08	\$24,711.84	\$25,453.20	\$26,216.79	\$27,003.30	\$127,377.21
Basketball	\$16,304.96	\$16,794.11	\$17,297.93	\$17,816.87	\$18,351.38	\$86,565.25
Women's Volleyball	\$15,165.08	\$15,620.03	\$16,088.63	\$16,571.29	\$17,068.43	\$80,513.47
Women's Soccer	\$10,804.36	\$11,128.49	\$11,462.35	\$11,806.22	\$12,160.40	\$57,361.81
Women's Soccer - 4 Camera Option	\$14,792.68	\$15,236.46	\$15,693.55	\$16,164.36	\$16,649.29	\$78,536.35
Baseball	\$10,804.36	\$11,128.49	\$11,462.35	\$11,806.22	\$12,160.40	\$57,361.81
Baseball - 4 Camera Option	\$14,792.68	\$15,236.46	\$15,693.55	\$16,164.36	\$16,649.29	\$78,536.35
Softball	\$10,804.36	\$11,128.49	\$11,462.35	\$11,806.22	\$12,160.40	\$57,361.81
Softball - 4 Camera Option	\$14,792.68	\$15,236.46	\$15,693.55	\$16,164.36	\$16,649.29	\$78,536.35
Lacrosse	\$10,804.36	\$11,128.49	\$11,462.35	\$11,806.22	\$12,160.40	\$57,361.81
Lacrosse - 4 Camera Option	\$14,569.24	\$15,006.32	\$15,456.51	\$15,920.20	\$16,397.81	\$77,350.07
Tennis/Beach Volleyball	\$14,569.24	\$15,006.32	\$15,456.51	\$15,920.20	\$16,397.81	\$77,350.07
Track & Field	\$14,569.24	\$15,006.32	\$15,456.51	\$15,920.20	\$16,397.81	\$77,350.07

OVERTIME DUE TO WEATHER DELAYS OR EXTENDED GAMES BILLED BACK AT COST

CANCELLED GAMES DUE TO WEATHER TO BE BILLED BACK AT COST

Production Rockstars LLC

Description	Per Broadcast	Year 1	Year 2	Year 3	Year 4	Year 5	Total Year 1	Notes
Football (as described in attachment A, price per broadcast)	20,187.50	20,187.50	21,196.88	21,832.78	22,487.76	23,162.40	\$144,812.50	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Men's Basketball (as described in attachment A, price per broadcast)	11,462.50	11,462.50	12,035.63	12,396.69	12,768.59	13,151.65	\$202,462.50	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Women's Basketball (as described in attachment A, price per broadcast)	11,462.50	10,037.50	10,539.38	10,855.56	11,181.22	11,516.66	\$190,700.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Women's Volleyball (as described in attachment A, price per broadcast)	9,487.50	9,487.50	9,961.88	10,260.73	10,568.55	10,885.61	\$97,375.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Women's Soccer (as described in attachment A, price per broadcast)	7,967.50	7,967.50	8,365.88	8,616.85	8,875.36	9,141.62	\$83,225.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Women's Soccer (4-camera option, price per broadcast)	9,417.50	9,417.50	9,888.38	10,185.03	10,490.58	10,805.29	\$101,250.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Baseball (as described in attachment A, price per broadcast)	7,967.50	7,967.50	8,365.88	8,616.85	8,875.36	9,141.62	\$228,530.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Baseball (4-camera option, price per broadcast)	9,417.50	9,417.50	9,888.38	10,185.03	10,490.58	10,805.29	\$277,530.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Softball (as described in attachment A, price per broadcast)	7,467.50	7,467.50	7,840.88	8,076.10	8,318.38	8,567.94	\$199,385.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Softball (4-camera option, price per broadcast)	9,417.50	9,417.50	9,888.38	10,185.03	10,490.58	10,805.29	\$257,885.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Lacrosse (as described in attachment A, price per broadcast)	7,817.50	7,817.50	8,208.38	8,454.63	8,708.27	8,969.51	\$81,725.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Lacrosse (4-camera option, price per broadcast)	9,267.50	9,267.50	9,730.88	10,022.80	10,323.49	10,633.19	\$99,750.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Tennis/Beach Volleyball (as described in attachment A, price per broadcast)	7,912.50	7,912.50	8,308.13	8,557.37	8,814.09	9,078.51	\$85,125.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
Track & Field (as described in attachment A, price per broadcast)	10,242.50	10,242.50	10,754.63	11,077.26	11,409.58	11,751.87	\$235,530.00	Total Year 1 Cost Includes 1 Time Setup Fee- See budget breakdown for additional detail
AVERAGE PER GAME	9,963.93	9,862.14	10,355.25	10,665.91	10,985.88	11,315.46	\$1,692,420.00	TOTAL 4 CAMERA OPTION
							\$1,548,870.00	TOTAL As Described in attachment A

ScheffTech Productions, LLC dba REMSHO

AUSTIN PEAY STATE UNIVERSITY
ITB 25-001
BROADCAST PRODUCTION - ATHLETICS

This ATTACHMENT C is for "Tier 1" broadcasts that include fully professional (non-student) crews.

Description	Year 1	Year 2	Year 3	Year 4	Year 5
Football (as described in attachment A, price per broadcast)	8,700	8,800	8,900	9,100	9,200
Basketball (as described in attachment A, price per broadcast)	6,900	7,000	7,100	7,200	7,300
Women's Volleyball (as described in attachment A, price per broadcast)	5,700	5,800	5,800	5,900	6,000
Women's Soccer (as described in attachment A, price per broadcast)	4,400	4,400	4,500	4,600	4,600
Women's Soccer (4-camera option, price per broadcast)	5,700	5,800	5,800	5,900	6,000
Baseball (as described in attachment A, price per broadcast)	4,400	4,400	4,500	4,600	4,600
Baseball (4-camera option, price per broadcast)	5,700	5,800	5,800	5,900	6,000
Golfball (as described in attachment A, price per broadcast)	4,400	4,400	4,500	4,600	4,600
Golfball (4-camera option, price per broadcast)	5,700	5,800	5,800	5,900	6,000
Lacrosse (as described in attachment A, price per broadcast)	4,400	4,400	4,500	4,600	4,600
Lacrosse (4-camera option, price per broadcast)	5,700	5,800	5,800	5,900	6,000
Tennis/Beach Volleyball (as described in attachment A, price per broadcast)	5,500	5,600	5,600	5,700	5,800
Track & Field (as described in attachment A, price per broadcast)	5,500	5,600	5,600	5,700	5,800

NOTE: Doubleheaders involving the same venue / playing surface on the same day will be invoiced at 100% for Game 1 and 85% for Game 2, receiving a 35% discount for the doubleheader game.

+ Ability to "upgrade" any single broadcast or season-long sport to "Tier 1 Enhanced"					
Tier 1 Enhanced includes on-site REMI truck with two 100x Canon Sport Box Lenses for extreme closeups, one 50x Fujinon Sport Box Lens, multiple PTZ "beauty" or net cameras, and additional wireless on-site audio and video gear.					
Description - Tier 1 Enhanced (Upgraded Equipment and Professional Crew)	Year 1	Year 2	Year 3	Year 4	Year 5
Football (5 camera coverage, plus enhanced equipment and crew, price per broadcast)	10,400	10,500	10,700	10,800	11,000
Basketball (4 camera coverage, plus enhanced equipment and crew, price per broadcast)	8,300	8,400	8,600	8,700	8,800
All Other Sports (4 camera coverage, plus enhanced equipment and crew, price per broadcast)	7,300	7,400	7,500	7,600	7,700

(also see supplementary Page)

BROADCAST PRODUCTION - ATHLETICS

This ATTACHMENT C is for "Tier 2" broadcasts that include split student / professional crews.

Description	* Year 1	Year 2	Year 3	Year 4	Year 5
Football (as described in attachment A, price per broadcast)	8,700	7,700	7,900	8,000	8,100
Basketball (as described in attachment A, price per broadcast)	6,900	6,300	6,400	6,500	6,600
Women's Volleyball (as described in attachment A, price per broadcast)	6,700	5,000	5,100	5,200	5,300
Women's Soccer (as described in attachment A, price per broadcast)	4,400	4,100	4,200	4,200	4,300
Women's Soccer (4-camera option, price per broadcast)	6,700	5,000	5,100	5,200	5,300
Baseball (as described in attachment A, price per broadcast)	4,400	4,100	4,200	4,200	4,300
Baseball (4-camera option, price per broadcast)	6,700	5,000	5,100	5,200	5,300
Golfball (as described in attachment A, price per broadcast)	4,400	4,100	4,200	4,200	4,300
Golfball (4-camera option, price per broadcast)	6,700	5,000	5,100	5,200	5,300
Lacrosse (as described in attachment A, price per broadcast)	4,400	4,100	4,200	4,200	4,300
Lacrosse (4-camera option, price per broadcast)	6,700	5,000	5,100	5,200	5,300
Tennis/Beach Volleyball (as described in attachment A, price per broadcast)	6,600	4,900	5,000	5,100	5,100
Track & Field (as described in attachment A, price per broadcast)	6,600	4,900	5,000	5,100	5,100

* Year 1 will include "Tier 1" Full Professional Crew Due to Limited Timing Between Contract Award and Start of Season
Years 2-5 will include split camera crew with professionals/students
Students will still be on REMSHO payroll and labor costs are included in our proposal

NOTE: Doubleheaders involving the same venue / playing surface on the same day will be invoiced at 100% for Game 1 and 85% for Game 2, receiving a 35% discount for the doubleheader game.

+ Ability to "upgrade" any single broadcast or season-long sport to "Tier 1 Enhanced"					
Tier 1 Enhanced includes on-site REMI truck with two 100x Canon Sport Box Lenses for extreme closeups, one 50x Fujinon Sport Box Lens, multiple PTZ "beauty" or net cameras, and additional wireless on-site audio and video gear.					
Description - Tier 1 Enhanced (Upgraded Equipment and Professional Crew)	Year 1	Year 2	Year 3	Year 4	Year 5
Football (as described in attachment A, plus enhanced equipment and crew, price per broadcast)	10,400	10,500	10,700	10,800	11,000
Basketball (4 camera coverage, plus enhanced equipment and crew, price per broadcast)	8,300	8,400	8,600	8,700	8,800
All Other Sports (4 camera coverage, plus enhanced equipment and crew, price per broadcast)	7,300	7,400	7,500	7,600	7,700